

| FEATURES                                 | QUICK START | GROWTH   | ENTERPRISE          | CUSTOM PLAN         | CUSTOM PLAN DESCRIPTION   |
|--|-------------|----------|---------------------|---------------------|---|
| Platform Readiness Assessment            | ✓           | ✓        | ✓                   | ✓                   | Evaluate existing data infrastructure and recommend improvements. |
| Architecture Strategy & Roadmap          | ✓           | ✓        | ✓                   | ✓                   | Develop a tailored data architecture blueprint                    |
| Data Migration & ETL Conversion          | ✓           | ✓        | ✓                   | ✓                   | Migrate and transform legacy data to modern platforms             |
| Legacy Data Integration & Reconciliation | ✓           | ✓        | ✓                   | ✓                   | Ensure seamless integration and data consistency                  |
| Snowflake Optimization & Tuning          | ✗           | ✓        | ✓                   | ✓                   | Optimize performance and cost efficiency for Snowflake            |
| AI/ML & Advanced Analytics               | ✗           | ✗        | ✓                   | ✓                   | Implement custom AI/ML models for data-driven insights            |
| Performance Testing & Validation         | ✓           | ✓        | ✓                   | ✓                   | Conduct rigorous testing to ensure system reliability             |
| Governance & Security Framework          | ✓           | ✓        | ✓                   | ✓                   | Define data governance policies and security best practices       |
| UAT, Deployment & Cutover                | ✓           | ✓        | ✓                   | ✓                   | Execute deployment with minimal disruption                        |
| Training & Enablement                    | ✓           | ✓        | ✓                   | ✓                   | Provide hands-on training and continuous support                  |
| Typical Duration                         | xx weeks    | yy weeks | Customized timeline | Provided on request |   |

Snowflake Accelerators

- Entity Relationship Model Accelerator
- Snowflake Cost Governance Tool

Professional Services

- Data Strategy & Consultation
- Data Migration & Engineering
- Data Governance & Quality
- Advanced Training & Enablement
- Managed Services & Optimization

Key Service Domains

- Data architecture Design
- Advanced Analytics Enablement
- AI/ML Model Development
- Data Lifecycle Management
- Cloud Migration & Governance

75+  
Snowflake  
Certifications

